DNET Systems Limited

RC 325,985 · ABUJA, NIGERIA

Company Profile

Information technology, supplied, built and kept running — in Nigeria, since 1997.

- ICT Equipment Supply
- Connectivity & Networks
- Systems Integration
- Software & Web
- Cloud
- Cybersecurity
- AI & Automation
- Managed Services
- Consultancy
- Training

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1997	29	38	36+1
INCORPORATED	YEARS TRADING	SITES UNDER ONE CONTRACT	STATES & FCT REACH

One supplier, from specification to support

DNET procures the equipment, builds the network it runs on, writes the software on top, secures it and maintains it afterwards — as one accountable supplier, since 1997.

01 · WHO WE ARE

A Nigerian technology company built for the long contract.

DNET Systems Limited is an indigenous information technology company incorporated in Nigeria in November 1997 and operating from Wuse II, Abuja. We supply, deploy, integrate and maintain the technology organisations depend on — hardware, connectivity, software, cloud, security and the people who keep it running.

What we actually do

We are a one-stop technology partner. That phrase is used loosely in this market, so it is worth being precise about what it means at DNET: a client can come to us with a requirement expressed in business terms — *connect our thirty-eight field offices*, *equip a new boardroom*, *get our records off paper* — and we will specify it, price it, source it, install it, commission it, train the users and maintain it under a service level agreement. There is no handover to a second contractor in the middle, and no gap for a problem to fall into.

That model was not designed in a workshop. It was built by necessity, over nearly three decades of delivering in Nigerian conditions, where the supplier who installs the switch is very often the only person who can explain why the link dropped.

Where we work

Our base is Abuja, and our delivery reach is national. We have operated recurring, scheduled service across all thirty-six states and the Federal Capital Territory under a single maintenance contract — not as a one-off mobilisation, but as a standing monthly rhythm of site visits.

Who we are built to serve

United Nations agencies and international NGOs · federal ministries, departments and agencies · state governments · banks, insurers and health management organisations · media and publishing · oil, gas and energy · education and professional bodies · corporate enterprise.

> "DNET Systems Limited is a licensed provider of information technology, telecommunication, maintenance and consultancy services."

— Recital (A), Maintenance Agreement between DNET Systems Limited and the World Health Organization

Twenty-nine years, four technology eras.

Few Nigerian technology companies have traded continuously since the 1990s. Fewer still have re-tooled themselves through every platform shift since. DNET has been a network integrator, a web company, a licensed internet service provider and an equipment and services supplier — and each of those capabilities is still in the building.

1997
DNET Systems Limited incorporated in Nigeria under RC 325,985.

1998
Trading begins as a network services provider, building LAN and WAN infrastructure for corporate clients.

1999
The World Health Organization becomes our first major institutional customer, opening more than fifteen years of supply, connectivity and maintenance work.

2000
Web hosting and web application development added. Guardian Newspapers signs as our first major website.

2001
United States entity incorporated to support international hosting and hardware sourcing.

2002
The Guardian site, built and hosted by DNET, is rated Nigeria's best media newspaper website by Phillips Consulting for customer experience.

2003
Internet service provider licence issued by the Nigerian Communications Commission — licence INT/012/03.

2006
United Kingdom entity established, extending development and design capacity.

2009 – 2012
Satellite era. C-band and Ku-band VSAT internet delivered to institutional clients across multiple states, alongside structured cabling, power and backup.

2012
Master Service Agreement executed with Main One Cable Company for submarine fibre capacity. AfriNIC membership secured with our own IPv4 allocation and autonomous system number.

2013
Dedicated 10 Mbps fibre backbone contracted with Globacom on a three-year term, with BGP peering. DNET operates as a carrier-grade ISP serving international development organisations.

2014
Two WHO awards in one year — 6 Mbps symmetric fibre internet to the country office, and maintenance of VSAT and office equipment across 36 states and two polio laboratories. A services agreement also commences with an international philanthropic foundation for connectivity and voice at its Abuja office — still running today.

2015
Routine maintenance agreement commences across thirty-eight WHO offices nationwide, on a scheduled monthly visit cycle.

2026
Twelfth consecutive year serving our longest-running connectivity client. Federal procurement readiness programme, and expansion into cloud, cybersecurity and applied artificial intelligence.

Continuity is the asset

The relationship that began in 1999 is still running. Institutions do not re-tender a supplier who never gives them a reason to.

Every capability was earned

DNET did not add connectivity to a brochure. It held the licence, bought the capacity and ran the network.

Nothing was retired

Cabling, satellite, routing, publishing platforms, equipment supply — all of it is still in the building and still sold.

Five reasons clients keep the number.

1 **We have been here since 1997 — and we answer the phone in year eight**

We have delivered connectivity and voice services to the same international foundation continuously since 2014, and our institutional work reaches back to 1999. In a market where suppliers appear for a contract and vanish before the warranty expires, continuity is not a soft benefit. It is the difference between a system that still works in 2031 and a system nobody can service.

2 **We run the network, not just sell the box**

DNET held a Nigerian Communications Commission internet service provider licence, operated its own autonomous system number and IPv4 allocation through AfriNIC, peered via BGP, and contracted capacity directly from submarine cable and terrestrial fibre carriers — and still delivers enterprise internet and voice under a live contract today. Very few equipment suppliers can diagnose a routing problem. We built routing tables for a living.

3 **National delivery is a routine, not a mobilisation**

Supporting thirty-eight sites across all thirty-six states and the FCT on a scheduled monthly cycle means we already hold the logistics, the technician coverage and the spares discipline that multi-site contracts demand. A client in Maiduguri gets the same service definition as a client in Wuse.

4 **One accountable party from specification to support**

We specify, source, deliver, install, test, commission, train and maintain. When something fails, there is no argument about whether it is the hardware vendor, the cabling contractor or the software house. It is us.

5 **Institutional clients have audited us and stayed**

United Nations agencies, international development organisations and federal institutions do not award or renew casually. They run procurement processes, service level agreements and performance reviews. We have been through those and come out the other side, repeatedly.

The test we set ourselves

Any capability in this document is one we will put in a contract, price at a fixed figure, and accept a service level against. We do not list capabilities we would not sign for.

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What we do

Ten service lines, delivered separately or as a single integrated programme. The following pages set out what each one covers — and what a client actually receives.

04 · THE CAPABILITY MAP

The whole stack, under one contract.

Most technology problems in Nigerian organisations are not single-layer problems. A slow application may be a database issue, a bandwidth issue, a power issue or an endpoint issue — and when four suppliers own those four layers, diagnosis becomes negotiation. DNET is structured to own the whole column.

01 · Supply

ICT equipment, computing hardware, audio-visual, power and backup, consumables — sourced through authorised channels with warranty intact.

02 · Connect

Internet access, fibre and microwave links, VSAT, MPLS and IP-VPN, LAN and WAN, structured cabling, wireless.

03 · Integrate

Installation, configuration, system testing, commissioning, migration, documentation and formal handover.

04 · Build

Web portals, business applications, databases, integrations, content management and e-commerce.

05 · Host

Cloud migration and management, hosting, colocation, virtualisation, backup and disaster recovery.

06 · Secure

Perimeter and endpoint security, access control, assessment, monitoring, incident response, policy and compliance.

07 · Automate

Artificial intelligence and process automation, analytics and reporting, document and records digitisation.

08 · Maintain

Scheduled preventive maintenance, break-fix, spares, warranty coordination, service desk and SLA-backed support.

09 · Advise

IT strategy, architecture, procurement advisory, project and programme management, technical due diligence.

10 · Enable

Training and capacity building — end-user, administrator and executive — because a deployed system that nobody was taught to use is an asset on paper only.

WHY THE WHOLE COLUMN MATTERS

Diagnosis stops being a negotiation

When one party owns supply, network, software and support, a fault is investigated rather than attributed.

One commercial relationship

A single contract, a single service level, a single invoice and a single escalation path instead of four of each.

Design decisions stay joined up

Bandwidth, hardware, application and security specified against each other rather than in four separate procurements.

Supply and connectivity.

ICT infrastructure & equipment supply

DNET has supplied institutional clients with computing and office technology for more than two decades — laptops, desktops, workstations, servers, tablets and rugged field devices, together with the uninterruptible power supplies, racks, displays, printers and consumables that surround them. We source through authorised distribution so that warranty and manufacturer support arrive with the equipment, and we quote against written specifications with delivery dates we commit to contractually.

Where a procuring entity names a manufacturer, we obtain authorisation through that manufacturer's channel. Where the specification is open, we identify more than one supply route before committing to a delivery window — because a single-sourced bid is a bid with a single point of failure.

- Laptops & desktops
- Servers & storage
- Rugged & field devices
- UPS & power backup
- Large-format displays
- Audio-visual & conferencing
- Printing & consumables
- Racks & enclosures

Connectivity & network services

This is the capability that most distinguishes DNET from a reseller. We have operated as a licensed internet service provider under the Nigerian Communications Commission, held our own IPv4 allocation and autonomous system number through AfriNIC, run BGP peering, and contracted wholesale capacity directly from Main One's submarine cable infrastructure and Globacom's terrestrial fibre. We have delivered internet access by fibre, by licensed microwave radio and by C-band and Ku-band satellite to clients whose offices are nowhere near a fibre route — and we deliver dedicated internet and enterprise voice over our IP/MPLS network under contract today.

For enterprise clients we design and build the networks themselves: structured data, voice and power cabling, LAN and campus switching, enterprise wireless, MPLS and IP-VPN interconnection between head office and branches, and the redundancy and failover arrangements that keep a mission-critical application available when the primary link fails.

- Dedicated internet access
- Fibre & microwave
- VSAT — C-band & Ku-band
- MPLS / IP-VPN
- BGP & routing
- LAN / WAN design
- Structured cabling
- Enterprise wireless
- SD-WAN
- VoIP & unified comms

WHAT A SUPPLY ENGAGEMENT INCLUDES

A written specification

Itemised scope, inclusions and exclusions, a fixed price and a delivery date we commit to contractually — not an indicative quote.

Authorised-channel sourcing

Manufacturer warranty intact, manufacturer authorisation documentation where a tender requires it, and a second supply route identified before we commit.

Delivery through to working

Delivery, installation, testing, commissioning and user orientation priced as one scope — because equipment on a loading bay is not a system.

Integration and software.

Systems integration, installation & commissioning

Equipment delivered to a loading bay is not a working system. DNET treats supply and deployment as one scope: site survey and preparation, physical installation, configuration to an agreed build standard, integration with existing infrastructure, system testing against the specification, commissioning, as-built documentation and formal handover with user orientation.

For multi-site programmes we run the deployment as a project with a schedule, a site-by-site acceptance record and a single point of contact — the discipline that comes from having rolled out and maintained infrastructure across every state in the federation.

- Site survey & preparation
- Build standards
- Boardroom & AV commissioning
- Data centre & comms rooms
- Migration & cutover
- Acceptance testing
- As-built documentation
- Handover & orientation

Software, web & application development

DNET built and hosted some of the earliest serious web platforms in Nigerian publishing, including an automated newspaper publishing system with subscription payment, archive access, membership and editorial workflow — at a time when very few organisations in the country were transacting online at all. That practice has carried forward into business applications, portals and integration work.

Today we build database-driven web platforms, internal business applications, public-facing portals for government and professional bodies, content management systems, e-commerce and payment integration, and the interfaces that connect a new system to the ones an organisation already runs.

- Corporate & government portals
- Business applications
- Database design
- Content management
- E-commerce & payments
- Systems integration & APIs
- Intranets & workflow
- Maintenance & support

DEPLOYMENT DISCIPLINE

Site-by-site acceptance
Each location signed off against the specification, so a national rollout has a documented completion record rather than an assumption.

One build standard
The same configuration, naming, labelling and documentation at every site — which is what makes a system supportable two years later.

Owned, not rented
As-built drawings, configuration records and runbooks handed over, so the organisation is not dependent on our memory of what we did.

Cloud and security.

Cloud & data centre services

DNET has hosted client systems outside Nigeria since 2000, originally for a blunt reason: local power and connectivity could not guarantee availability. That principle — put the workload where it will actually stay up — is still how we advise on cloud, except the options are now far richer and the decision is genuinely a design decision rather than a default.

We assess which workloads belong in public cloud, which belong on-premises behind the organisation's own controls, and which belong in a hybrid arrangement; then we migrate, configure, secure and manage them. For organisations with data residency obligations or unreliable last-mile connectivity, hybrid is very often the correct answer, and we will say so even when it is the smaller sale.

- Cloud readiness assessment
- Migration & modernisation
- Hybrid architecture
- Virtualisation
- Managed hosting & colocation
- Backup & disaster recovery
- Business continuity planning
- Cost optimisation

Cybersecurity

Security has been part of DNET's delivery since we were putting firewalls in front of newspaper publishing platforms and securing card transactions for online subscription. As a network operator we have had to defend infrastructure, not merely advise on it.

We assess an organisation's current exposure, design and implement the controls that close the gaps that matter, and operate them afterwards — perimeter and endpoint protection, identity and access management, network segmentation, email and web filtering, logging and monitoring, backup integrity, and the policies and user awareness training without which the technical controls get worked around within a month.

- Security assessment
- Firewall & perimeter
- Endpoint protection
- Identity & access management
- Network segmentation
- Monitoring & logging
- Incident response
- Policy & awareness training

QUESTIONS WE ASK BEFORE RECOMMENDING ANYTHING

Where is this data allowed to live?

Public institutions and health organisations carry residency and confidentiality obligations that rule out the default answer.

What happens when the link drops?

A cloud-only design in a location with one fragile last mile is an outage waiting for a date. Hybrid is often the honest recommendation.

Who restores it, and how fast?

Backup that has never been restored is not backup. Recovery targets are agreed and tested, not assumed.

Automation and managed services.

Artificial intelligence & intelligent automation

Artificial intelligence is arriving in Nigerian organisations mostly as a slogan. DNET's interest is narrower and more useful: the work inside an organisation that is repetitive, document-heavy and expensive in staff hours — and which language models and automation can now genuinely absorb.

We start by finding the two or three processes where automation pays for itself inside a year, rather than by proposing a transformation programme. Typical candidates are invoice and document processing, records digitisation and search, report generation, first-line enquiry handling, and data extraction from forms that are currently retyped by hand. We build these on the organisation's own data, with attention to where that data is allowed to go — a question that matters considerably more for a public institution or a health organisation than the vendors selling AI tend to admit.

- Automation opportunity assessment
- Document & invoice processing
- Records digitisation & search
- Workflow automation
- Chat & enquiry assistants
- Analytics & reporting
- Data governance
- Staff enablement

Managed services & support

This is the least glamorous line in the document and the one that most reliably determines whether a technology investment survives. DNET operates scheduled preventive maintenance contracts at national scale: a defined visit frequency per site, defined fault categories, defined response and restoration targets, an escalation path with named levels, and monthly reporting.

Our service framework distinguishes emergency, major and minor faults with separate diagnostic and mean-time-to-repair targets for each, guarantees circuit availability against a stated percentage, and sets out planned-outage windows and notification periods in advance. These are the terms institutional clients require — and we have been operating to them, under audit, for years.

- Preventive maintenance
- SLA-backed break-fix
- Multi-site field service
- Service desk
- Spares & consumables
- Warranty coordination
- Monitoring & reporting
- Asset management

WHERE AUTOMATION USUALLY PAYS FIRST

Paper into records

Archives, files and forms that exist only on paper, digitised and made searchable — usually the largest single recovery of staff time available.

Retyping between systems

Any process where a person reads a figure from one screen and types it into another is a process a machine should already be doing.

The same question, daily

First-line enquiries that repeat — from staff or from the public — answered from the organisation's own approved material.

Consultancy, project delivery and training.

IT consultancy & advisory

Organisations come to us with a decision rather than a purchase: whether to refresh or extend, whether to move to cloud, how to connect a new site, what an incoming system will actually cost to run for five years. We advise on IT strategy and roadmaps, infrastructure and network architecture, procurement specification and evaluation, vendor and technical due diligence, and the total cost of ownership analysis that turns a capital request into a defensible business case.

We are willing to advise against a purchase. An advisor who never does that is a salesperson.

- IT strategy & roadmap
- Architecture design
- Procurement specification
- Technical due diligence
- Total cost of ownership
- Policy & standards

Project & programme management

Multi-site technology deployments fail on coordination far more often than on technology. DNET manages delivery to a schedule with defined milestones, site-level acceptance, risk and issue logs, change control and structured reporting — an approach carried over from running scheduled service obligations across thirty-eight locations simultaneously, where a missed week is visible immediately.

- Delivery planning
- Multi-site rollout
- Risk & issue management
- Change control
- Stakeholder reporting
- Post-implementation review

Training & capacity building

Every system DNET deploys is handed over with orientation, and we deliver standalone training programmes: end-user computing and productivity, administrator and technical training on deployed platforms, security awareness, and executive briefings for leadership teams who need to make technology decisions without being technologists.

- End-user training
- Administrator & technical
- Security awareness
- Executive briefings
- Documentation & runbooks

TYPICAL ADVISORY ENGAGEMENTS

Refresh or extend?
An ageing estate assessed on condition, support status and five-year running cost, so the capital request is evidence-based.

Specify a tender properly
Requirements written so that responsive bids are comparable and an unqualified bidder cannot hide behind vague wording.

Second opinion on a proposal
Technical due diligence on somebody else's design or quotation, before an organisation is committed to it.

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How we deliver

A consistent method, whether the engagement is twenty tablets or a national service contract — because the discipline that makes a large programme work is the same discipline that makes a small order arrive on the promised day.

Seven stages, one accountable party.

1. **Understand**

   We start from the requirement as the client states it, in their terms, and we ask the questions that surface what is missing — site conditions, existing infrastructure, power, who will actually use it, what happens when it breaks. Most specification failures are discovered here or discovered expensively later.

2. **Specify**

   We produce a written specification and a fixed commercial proposal: what is included, what is excluded, delivery timescale, and the acceptance criteria against which the work will be judged. Nothing proceeds on a verbal understanding.

3. **Source**

   Procurement through authorised channels, with manufacturer authorisation documentation where required, and a second supply route identified before a delivery date is committed.

4. **Deploy**

   Site preparation, installation and configuration to the agreed build standard, by our own engineers, with progress visible to the client throughout.

5. **Prove**

   System testing against the specification, commissioning, and a documented acceptance record signed at each site. Work is not complete because it is installed; it is complete because it has been demonstrated to work.

6. **Hand over**

   As-built documentation, configuration records, warranty registration and user orientation — so the organisation owns the system rather than renting our memory of it.

7. **Sustain**

   Maintenance under a service level agreement, with defined fault categories, response and restoration targets, escalation levels and periodic reporting.

THE SAME METHOD, WHATEVER THE SIZE

Twenty tablets	One boardroom	Thirty-eight offices
Specification confirmed in writing, sourced on an authorised channel, delivered configured, signed for against an acceptance note.	Survey, install, integrate, test the full call path, commission with the client in the room, train the people who will use it weekly.	A schedule, a site-by-site acceptance record, a standing visit cycle and monthly reporting against agreed service levels.

The service framework we contract to.

The following framework is drawn from service level agreements DNET already operates with institutional clients. It is offered as a starting position and tuned to each engagement.

FAULT CATEGORY	IMPACT	DIAGNOSTIC TIME	MEAN TIME TO REPAIR
Emergency	Service unusable — total loss of connectivity or function	30 minutes	2 hours
Major	Service significantly degraded — high impact or partial loss	30 minutes	6 hours
Minor	Minor degradation, non-service-affecting issues, technical queries and change requests	60 minutes	36 hours

What comes with it

- Guaranteed circuit availability against a stated percentage, measured monthly and excluding planned outages
- A published planned-outage window with five working days' notice of scheduled maintenance
- A named escalation path with defined levels and response commitments at each
- Proactive monitoring and periodic performance reporting
- Defined incident classification, agreed between the parties rather than asserted afterwards

Why this matters in a bid

Any supplier can promise support. A supplier that can hand you a fault-category table, an availability guarantee and an escalation matrix on day one is a supplier that has been held to them before — and has the field capacity to meet them across the country rather than in one city.

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Track record

A connectivity and voice contract running continuously since 2014, behind twenty-nine years of delivery for United Nations agencies, international development organisations, federal institutions, national media and Nigerian enterprise.

15 · CURRENT ENGAGEMENT

Twelve years, without interruption.

DNET's longest continuously served client is an international philanthropic foundation with a country office in Abuja. The engagement began in 2014 under a formal services agreement and has run without a break since — the clearest evidence that this company is not describing past glories.

What we provide

- Dedicated internet access delivered over DNET's IP/MPLS network
- Last-mile by licensed microwave radio and fibre optic circuit
- Enterprise voice services, including E1/PRI with direct inward dialling
- Customer premises equipment configured, deployed and managed by DNET
- Carrier redundancy across two first-tier providers with automatic failover
- 24×7×365 monitoring and support under a service level agreement

Why the client is not named here

The services agreement restricts use of the organisation's name in promotional material. We honour that. Named references, together with the agreement itself, are provided directly to procuring entities on request and with the client's consent — which is, in any case, how a serious evaluator prefers to receive them.

What twelve years proves

- DNET still operates a live carrier-grade network, not a historic one
- Enterprise voice — E1/PRI, not a consumer service — is in current delivery
- Service levels have been met continuously, under review, for over a decade
- DNET contracts to international standards: confidentiality, intellectual property, anti-corruption, anti-bribery and terrorist-financing clauses
- The organisation has re-contracted rather than re-tendered elsewhere

2014	12 yrs
CONTRACT COMMENCED	UNBROKEN SERVICE

The point of this page

Every other engagement in this document is history. This one is invoiced this quarter. A supplier's most useful reference is not the largest contract it ever won — it is the contract it is still delivering.

World Health Organization, Nigeria.

WHO Nigeria became DNET's first major institutional client in 1999, and over the following fifteen years the work grew to span equipment supply, national connectivity and a scheduled maintenance programme across thirty-eight locations. It remains the fullest demonstration of what this company is built to do.

Connectivity

DNET was awarded the provision of 6 Mbps symmetric internet access via fibre optic cable to the WHO country office in Abuja, under an award letter signed by the WHO Representative in Nigeria following a formal quotation process. Earlier in the relationship DNET delivered C-band and Ku-band VSAT internet access to WHO field locations — the technology that made connectivity possible where terrestrial infrastructure had not reached.

Equipment supply

Sustained supply against competitive requests for quotation: notebook and desktop computers, servers, uninterruptible power supplies and batteries, projectors, telecom racks, wireless access points, storage, digital senders and consumables — quoted to WHO specification and delivered against purchase orders.

Nationwide maintenance programme

A routine maintenance agreement for scheduled maintenance across **thirty-eight WHO offices in Nigeria**, structured as a defined number of engineer visits per month per state — from Abia and Adamawa through to the northern and south-south states — under a formal agreement with service charges, notice provisions, termination terms and an annexed schedule of locations and visit frequencies.

A separate WHO award letter covers the maintenance of VSAT and general office equipment across **36 states and two polio laboratories — 38 locations in total**, confirming the same national footprint under a second, independent instrument.

1999	38
RELATIONSHIP BEGAN	OFFICES MAINTAINED

Why it matters

United Nations procurement is competitive, documented and periodically re-tendered. A supplier does not stay inside that system for fifteen years on relationships alone. It stays because the equipment arrives, the link stays up and the engineer turns up in Yola in the same week they turned up in Abuja.

WHAT THIS ENGAGEMENT PROVES

We pass institutional procurement

Competitive RFQ, formal award, contracted service terms and periodic review — the process federal tendering also runs on.

We hold multi-site contracts

Thirty-eight locations on a monthly cycle is a logistics and staffing commitment, not a promise made at bid stage.

We supply, connect and maintain

One client, all three service lines, across fifteen years — the whole argument of this document inside a single relationship.

Other work worth describing.

CLIENT	ENGAGEMENT
FHI 360 / Family Health International	Dedicated internet connectivity as an institutional client of DNET's network, by fibre and by microwave radio across multiple offices; WAN deployment; video conferencing; solar-powered desktop computing proposals; and competitive supply of IT equipment through formal invitation-to-bid processes.
John Snow, Incorporated	Master Services Agreements for the provision of internet services in Abuja and Calabar, delivered by fibre optic circuit with microwave radio and VSAT backup; video conferencing and VoIP deployment; local area network installation at Oshodi; and IT equipment supply under competitive RFQ. Certificates of completion issued.
ECOWAS	Supply and delivery of 200 kVA dry-cell battery systems for institutional power backup, with delivery documentation and formal receipting.
Gas Aggregation Company of Nigeria	Corporate web design and hosting; domain registration, corporate email portal deployment and administration handover.
Federal Ministry of Interior, Abuja	Competitive supply of computing equipment to the Ministerial Tender Board.
Guardian Newspapers Limited	Design, development and hosting of the national newspaper's web platform on an automated publishing system with subscription payment, secure transactions, archive access, membership, breaking-news distribution and editorial tooling. Rated Nigeria's best media newspaper website for customer experience by Phillips Consulting.
Independent Newspapers Limited	Automated newspaper publishing platform, design and managed hosting.
Joint Admissions and Matriculation Board	Web platform design and development for the national examinations body.
Federal Medical institutions	Local area network and corporate email deployment; Ku-band satellite internet access for facilities outside terrestrial coverage.
Nigerian Economic Society	Web platform for the national professional economics body.

Engagements above span 1999 onward. DNET holds signed award letters, master services agreements, client-issued certificates of completion, purchase orders, delivery notes and receipts for this work, and provides them to procuring entities on request.

Organisations we have served.

World Health Organization United Nations · from 1999	**FHI 360** International development	**John Snow, Incorporated** International development
ECOWAS Regional institution	**Federal Ministry of Interior** Federal government	**Gas Aggregation Company of Nigeria** Oil & gas
Joint Admissions & Matriculation Board Education	**Guardian Newspapers** Media & publishing	**Independent Newspapers** Media & publishing
National Mirror Newspapers Media & publishing	**Century Media Limited** Media & publishing	**Federal Medical institutions** Health
Nigerian Economic Society Professional body	**Science Teachers Association of Nigeria** Professional body	**Neimeth International Pharmaceuticals** Pharmaceutical
Integrated Capital Services Financial services	**Active Health Managers** Health management	**Karflex Fisheries Limited** Agriculture & fisheries

Sectors we know

International & development

UN agencies, international NGOs and donor-funded programmes — procurement discipline, multi-site field operations, audit-ready documentation.

Public sector

Federal ministries, departments and agencies, state governments and statutory bodies — tender process, BPP standard forms, compliance documentation.

Health

Hospitals, medical stores, health management organisations and health programmes — connectivity into facilities, records systems, data sensitivity.

Media & publishing

National newspapers and broadcasters — high-traffic platforms, publishing workflow, uptime under load.

Oil, gas & energy

Sector institutions and operators — corporate systems, secure communications and remote-site connectivity.

Financial & professional

Financial services, insurance, professional bodies and corporate enterprise — secure infrastructure and business applications.

Where the equipment and the capacity come from.

A supplier is only as credible as the channel behind it. DNET buys through authorised distribution so that clients receive manufacturer warranty and support, and has contracted directly with carrier-grade infrastructure providers for the connectivity it resells.

Technology & equipment

DNET has supplied institutional clients with equipment from the major global manufacturers across computing, printing, power and networking — including Dell, HP, Cisco, APC and Panasonic — sourced through authorised distribution channels with warranty intact. Where a tender specifies a named manufacturer, we pursue formal manufacturer authorisation through that brand's channel as part of the bid.

Carrier partnerships

DNET's network is carried by **two first-tier providers, Globacom and Main One** — a Master Service Agreement with Main One Cable Company for submarine cable capacity, and dedicated terrestrial fibre from Globacom on a multi-year term with BGP peering. Running both is deliberate: if one carrier fails, the other takes the traffic, and the client stays online. For satellite coverage we deploy on Intelsat capacity using iDirect platforms in C-band and Ku-band.

Network credentials

- ✔ Internet service provider licence, Nigerian Communications Commission — INT/012/03 (historic)
- ✔ AfriNIC membership with DNET's own IPv4 address allocation
- ✔ Autonomous system number and BGP peering capability
- ✔ Registered route objects in the RIPE database
- ✔ Direct submarine cable and terrestrial fibre capacity agreements

What this means practically

Owning address space and an autonomous system number is not a marketing claim — it is a registry record. It means DNET can route independently, peer directly, and take technical responsibility for a client's connectivity rather than passing a fault to somebody else's helpdesk.

HOW WE HANDLE MANUFACTURER AUTHORISATION

Brand-specified tenders	Open specifications	Warranty and support
Where a lot names a manufacturer, we pursue a Manufacturer's Authorisation Form through that brand's channel as a scheduled bid task, not an afterthought.	Where no brand is named, we qualify at least two manufacturers or distributors able to supply within the tender's delivery window.	Equipment arrives registered, under manufacturer warranty, with the support entitlement the client is paying for actually attached to it.

Governance and corporate detail.

CORPORATE	
Registered name	DNET Systems Limited
Registration number	RC 325,985
Date of incorporation	11 November 1997
Jurisdiction	Federal Republic of Nigeria
Registered office	Gwandal Plaza, Plot 1015, Fria Close, Off Coree Bay Crescent, Wuse II, Abuja, FCT
Principal activities	Information technology, communication and computer systems — supply, deployment, integration and support

LEADERSHIP	
Managing Director	Kunle Daramola
Director	Yinka Daramola

STATUTORY & REGULATORY	
Corporate Affairs Commission	Certificate of incorporation held; statutory forms maintained
Nigeria Social Insurance Trust Fund	Compliance certificate held, currently valid
Industrial Training Fund	Certificate of compliance held
Tax	Tax clearance maintained
Audit	Isaac Atanda & Co, Chartered Accountants, Abuja

Financial and compliance documentation

Audited financial statements, statutory compliance certificates, bank references and corporate registration documents are made available to procuring entities as part of any formal bid submission, in the form and sequence the tender requires.

> Nearly three decades of continuous corporate existence, audited accounts and statutory compliance — in a sector where most counterparties cannot show five.

HOW WE CONTRACT

Written scope, fixed price

Inclusions, exclusions, delivery dates and acceptance criteria agreed in writing before work begins.

Service levels we will sign

Fault categories, response and restoration targets, availability guarantees and a named escalation path.

Documentation on request

Registration, compliance, audited accounts and references supplied in the form and order a procuring entity requires.

19 · CONTACT

Tell us what you need supplied, built or kept running.

Send a specification, a bill of quantities, a scope of work or a tender document. We will respond with a written proposal, a fixed price, a delivery commitment and the service terms we are prepared to sign.

TALK TO US ABOUT

- ICT equipment supply & tenders
- Connectivity & network services
- Systems integration & commissioning
- Software, web & applications
- Consultancy & project delivery
- Cloud & data centre services
- Cybersecurity
- AI & intelligent automation
- Managed services & support
- Training & capacity building

ABUJA OFFICE

Gwandal Plaza, Plot 1015,
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Nigeria

GET IN TOUCH

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